## SCHAUM LAW OFFICES

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## TO: MEMBERS OF THE LONG ISLAND JEWISH ORGANIZED MEDICAL STAFF

The New York Legislature is nearing what will probably be the half-way mark of its

Session for this year and we thought it appropriate to discuss the impact a Legislature has and the best way to attempt to affect its outcomes.

It is interesting to note that in the past fifty years every Democrat who was named Speaker of the Assembly, came from New York City- an acknowledgement that the greatest majority of Democrat Assembly members come from this area.

Why have interest in the activities of a State Legislature? The simple answer is that every profession is governed at the State level- almost all businesses fall within the purview of the State-borrower or lender- pharmacy or supermarket- etc. etc.. Those people in Albany affect the daily lives of almost all of us.

Over the past years our office had a member who was a senior Senate aide and we experienced a view of the legislative workings both from a staff side and from that of being lobbyists for a host of professions, with an emphasis upon the needs of the medical profession.

It is our observation that not all calls or messages from individual businesses or

individuals are treated equally by either representatives or staff. The important issue is that a

direct message from a practicing physician is treated with the highest priority. The response of a legislator is simple and basic- if a doctor takes time to correspond or call the issue at hand must be of importance to this busy person. Further, this busy person will take the time to discuss it with others-therefore- this correspondence cannot be ignored.

The individual personalized outreach is most important. Forwarding a mass produced message does not carry the same weight as a personal message. It may seem trite but it is true- the unwritten letter is the one that is not read. The call not made is the one not received.

Government regulation from Washington and Albany of the profession is continuous and organized and individual response and participation should and must be equally forceful.

Respectfully submitted,

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